

Practical Guide to SAP® GTS

Part 1: SPL Screening and Compliance Management

Second Edition

- Tips and tricks for leveraging SAP GTS to automate trade compliance
- Walk step by step through business processes
- Overview of regulatory requirements and compliance suggestions
- Review of SAP GTS for HANA GTS e4H with screenshots

Table of Contents

Pre	face		7
1	SAP	GTS Edition for SAP HANA	13
	1.1	SAP Fiori Launchpad	13
	1.2	New Features with Fiori Apps	15
	1.3	Simplifications compared to GTS 11.0	17
	1.4	Process Improvements	19
	1.5	Architecture and Integration	21
	1.6	How to keep up with the changes	22
2	Sanctioned party list screening		25
	2.1	Introduction	25
	2.2	SAP HANA Search Overview	28
	2.3	Configuration—SPL HANA Search	29
	2.4	GTS SPL HANA Search	40
	2.5	Subscription service	49
	2.6	Block alerts	53
	2.7	Logistics—daily execution	55
	2.8	Master data	84
	2.9	Cross-area monitoring	85
	2.10	Compliance tips	87
3	Compliance		103
	3.1	Compliance checks overview	103
	3.2	Legal control import/export	105
	3.3	Embargo checking in SAP GTS	108
	3.4	Product classification	110
	3.5	Classifying variant configurable products	116
	3.6	License determination	119
	3.7	ITAR	130
	3.8	Domestic state level compliance check	143
	3.9	SAP TM Integration	150
	3 10	Examples of daily user functions in compliance	159

TABLE OF CONTENTS

		Effective use of Fiori Capabilities 2 Compliance management tips	176 178
4	Арр	endix 1: SPL list types and references	199
5	Арр	endix 2: Website resources	203
	5.1	Sanctioned party list resources	203
	5.2	Preferential trade resources	203
	5.3	Export/import control resources	204
	5.4	Customs compliance resources	205
A	Abo	ut the Authors	206
В	Index		209
С	Disclaimer		212

2 Sanctioned party list screening

One of the most commonly used functions in SAP GTS is sanctioned party list screening, or SPL checking. SPL checking means that all of your business partners and documents will be checked against known lists of sanctioned or restricted parties. What exactly is a sanctioned/restricted party, and what does it mean for your business?

2.1 Introduction

Everyone understands what a country embargo is; in other words, you may not deal with that country. For example, US companies cannot do business with North Korean companies. However, it is not as well known that government agencies more often embargo individuals and entities than they do countries. For example, the US Department of the Treasury lists entities in certain countries, such as Libya, that it considers a danger to the national interests of the United States. As a result, a US company may not sell to any of the listed companies or individuals. The lists of forbidden or restricted parties are called *Sanctioned Party Lists (SPL)*.

SPL lists are commonly thought of an "export" issue, and most companies understand they must ensure they never export to a listed entity. However, these lists can apply to imports as well as domestic activity. Buying from or selling to a person in your own country could violate certain SPL rules; for example, there are US entities on many of the lists.

It is critical that your business protects itself from liability and screens all of its business partners against the published lists. To do so, a system must be set up that checks *business partners (BP)* as soon as they are created or edited and checks the partners within documents. Any time the system thinks that it has found a match, it will block the partner or document from use until it is reviewed by an authorized user. This user will decide on the block, i.e., is it really a match, or just a close match? If it is simply a close match, they can release the partner/document. If it is a real match, it will remain blocked.

In the next section, we will review the suggested settings, best practices, and user tips for SAP GTS SPL functionality. It is not intended to be exhaus-

tive but rather covers the most commonly used areas of the software, as well as those most likely to cause confusion.

Before we begin, we would like to explain the high-level operation of SAP GTS SPL. To illustrate this, we will look at three simple process flows, including:

- How an SPL match is determined.
- ▶ How a business partner block is determined and managed.
- ▶ How an order block is determined and managed.

Figure 2.1, Figure 2.2 and Figure 2.3 display these processes in the form of a flow chart. These simple flows are not meant to capture all SAP GTS functionality but rather to provide a high-level overview of its three core competencies: determining a match, blocking a partner that matches, and blocking a document containing a matched partner. For example, there are many more settings available to fine-tune the match logic than what is shown. By reviewing this diagram, you will better be able to understand where the other features fit in and how they affect the outcome of checks.

Let's look at a couple of key terms. When a user reviews a match, they must decide if they are looking at a *true positive* or a *false positive*. A true positive is an actual match, and the business partner is the SPL entity. A false positive means the system found that the two were close enough to warrant a block, but upon review, it has been determined that the match is not real.

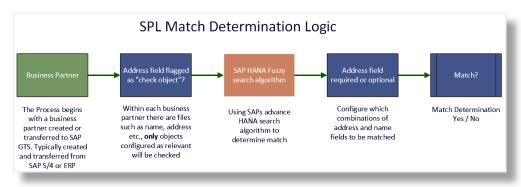


Figure 2.1: SPL Match determination logic

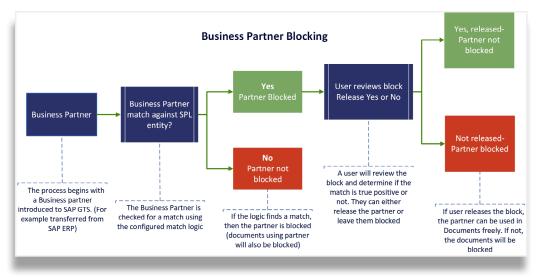


Figure 2.2: SPL Business partner screening flow

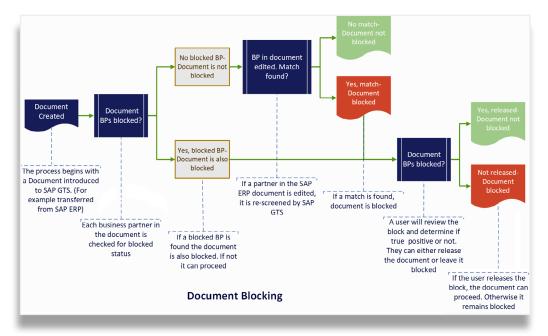


Figure 2.3: Document blocking

This chapter delves into each of these areas in more depth, as well as covering areas not shown in these diagrams. Lastly, it wraps up with a general discussion on SPL compliance and tips for meeting the expected compliance standard.

2.2 SAP HANA Search Overview

SAP HANA search is a robust search feature that delivers speed and fault tolerance, providing an efficient and reliable solution to businesses. It covers the majority of functionalities found in SAP GTS search and SAP TREX search, making it a powerful tool for searching through large amounts of data. With SAP HANA search, businesses can experience a range of benefits, including improved performance, simplified SPL setup, and a streamlined SPL screening process.

One of the significant advantages of using SAP HANA search is the *performance improvement* it offers. With its in-memory database system, SAP HANA enables users to process large amounts of data in real-time, allowing for faster and more efficient search results. This can be especially beneficial for businesses that need to search through vast amounts of data quickly and accurately.

Another benefit of SAP HANA search is the *simplified SPL setup*. The system makes it easy to set up and configure the search feature, enabling businesses to begin using it with minimal hassle. The simplified setup process ensures that businesses can implement SAP HANA search quickly and efficiently, reducing the need for extensive IT support and troubleshooting.

Finally, SAP HANA search also offers a *streamlined SPL screening* process. The system allows businesses to screen transactions against multiple lists, ensuring that they remain compliant with regulatory requirements. This simplified screening process reduces the risk of errors and improves the overall efficiency of the screening process, enabling businesses to meet their compliance obligations more effectively.

SAP GTS Edition for HANA now supports two options for SPL Screening:

- ► Classic SPL algorithm within SAP GTS ("SAP GTS Search")
- SAP HANA Search

← Note

In this book we will see all the settings and details about SAP HANA search option. We will also highlight any standard configuration that is applicable for traditional SAP GTS Search and not applicable for SAP HANA Search

2.3 Configuration—SPL HANA Search

SPL screening involves screening your business partner (BP) against lists of SPL uploaded to SAP GTS as XML files. Third party companies provide this content as a service and send out updates when the government updates the list. SPL involves screening text or characters, which is very performance intensive. To address this, SAP GTS allows the user to build an index of denied party list (SPL) content using the latest SAP HANA Search. Business partners use this index to improve screening performance.

SAP GTS provides many options and flexibility for SPL Screening. It can adjust to match the business needs of any organization based on its risk exposure and business activity. This sort of flexibility is available through multiple settings from which each installation can choose. There are two key areas of configuration that determine these settings: (a) control settings, which influence the way SPL functionality functions, and (b) control procedures, which allow certain rules to be set within user control, such as exclusion, alias, etc.

All of the content and screens shown in Section 2.2 are configured and accessed through the following menu path: SPRO • SAP REFERENCE IMG • SAP GLOBAL TRADE SERVICES, EDITION FOR SAP HANA • COMPLIANCE MANAGEMENT • SANCTIONED PARTY LIST SCREENING SERVICE.

2.3.1 Control settings

To maximize the comparison index effectiveness, it is important that you ensure that the SPL controls for the index are set correctly. Use transaction SPRO or follow menu path SAP REFERENCE IMG • SAP GLOBAL TRADE SERVICES, EDITION FOR SAP HANA • COMPLIANCE MANAGEMENT • SANCTIONED PARTY LIST SCREENING SERVICE • CONTROL SETTINGS FOR SANCTIONED PARTY LIST SCREENING.

Once in the CONTROL SETTINGS area, highlight the SPL Legal Regulation (i.e., SPLUS) and click on DETAILS . Let's review the key sections in this area.

Scope of check

In the Consider Validity field, select the third option from the drop-down menu Include Both Valid FROM and Valid To Date (see Figure 2.4). This validity check keeps track of SPL entries that drop off the SPL list. This se-

B Index

Α

Activate business partner 37 Activate legal regulation 38 Add Document 174 Address activation 36 Address Activation 36 Allowed Status 120 Analyze product classification 175 Analyze reasons for release 85 Assign address field 41 Assign time zone 35 Auditing the system 100 Auditing your compliance program Audit trail for business partners 82 Audit trail for documents 83 Audit trail for external addresses 83

В

binding vs. non-binding 91 BIS 93 Blocked Business Partners 65 Business Partner Category 59 Business partner checking 57

Audit trail reporting 79, 80

C

change layout 61
Check external addresses 77
Check Logic For Docs 30
Check negative list business
partner address 75
classification 169
Classification 111
classification changes 162
Classification compliance tips 188

Classify via worklist 169
Close matches 94
Comments 174
Compliance checks 122
compliance management 9
Configuration 194
Confirm Block 65
Control settings 29
Country Key 58
Create Agreement 135
Cross area monitoring 85

D

Daily updates 50 Daily user roles 196 **DEA 187** Deadline Type 35 delta screening 51, 52 Department of the Treasury guidance 95 **Determination Strategy 134** display blocked documents 160 Display negative list business partner 74 Display overview list 84 Document checking 69 documents 128 Documents 128 Domestic Substance List 187

F

EAR 189 ECCN 110, 189 ECCN classification tips 189 ECCN group 122 embargo 25 Embargo 108, 167, 181, 187 Entity List 93
European Sanctions List 94
excluded parties 90
Export compliance check 126
Export compliance tips 179
Export Control Classification
Number 110
export licenses 164
External Business Partner 59
Extraterritorial application of U.S.
lists 90
extraterritorial control 183
extraterritorially 88
extraterritorial reach 93

F

false positive 26 Foreign Trade Organizations 59

G

GSA Excluded Parties List 92 GSA Excluded Party List 90

Н

Harmonized Tariff Number 110 HTS USA 188

I

Import compliance tips 187 ITAR 130, 189

L

Legal advice 99
Legal control export 160
License determination 119
license exceptions 179
license type 120
License type 132
List types 33
Logical System Group 59

M

Maintain products 172
Maintain sanctioned party lists 84
Manually Release Blocked
Documents 69
master data 169
Master data maintenance 195
Matched Terms 63
MK Data Services 50, 64, 87

N

negative lists 74 Non-governmental lists 91 Notification 32

0

OFAC 88, 92, 95, 97 On Hold 66 Other government lists 91 Overview of SPL lists 87

Ρ

Periodic user roles 195 plug-in 124 Positive List 65 positive lists 74 processing mode 58 Processing Status 82 product classification 113

Q

Quantities in licenses 165

R

reasons for release 40, 67
Reclassification 115
reexport 123
Reexport 183
Reference type 34
Release blocked document 161

release reason 67
Releasing business partners 65
Reviewing document blocks and releasing 71

S

Sanctioned Party Lists 25 Sanctioned Party List Screening 66 SAP ECC 9 SAP ERP 9 SAP HANA 28 Schedule B 110, 188 Scope of check 29 SDN 92 Search Strategy 30 Shipment consolidation 128 Size of Check Package 30 Specially Designated National Lists 92 SPL 26 SPL Entries 63 SPL list types and references 199 SPL review strategy 96 subscription 179 Subscription service 49 Suggested areas for audit 100 Suggested areas to audit 197 System control 31

Т

technical assistance agreement 130 true positive 26

U

United Nations Security Council 93 United States government lists 88 US Person 90 U.S. Persons 92

V

Validity 29 Variants 60

W

Website resources 203 World Bank 93

X

XML 79, 122